

“Businesses that **invest in cybersecurity are investing in their future.** It's why we prioritize helping each of our clients adopt a security-first mindset.”



Paul Haven
CEO, IT Haven

Eliminating the potential for costly project delays

Fowler Construction had a problem—figuring out how to let their teams securely access critical files from worksites. Originally, their teams were relying on mobile hotspots which, on top of being unsecured, led to disconnects and misconfigurations across multiple terabytes of files. Without secured access, there was a significant risk that project timelines would be impacted. Leadership at Fowler Construction knew that their continued growth needed a more seamless solution, especially as they began being targeted by cyberattacks, so they turned to Paul and his team at IT Haven.



Securely connecting construction workers from worksites

Paul recognized that traditional VPN and remote access solutions would deliver a poor experience for their crews and fall short of meeting Fowler Construction's needs. To overcome this, they opted to implement Todyl's Secure Access Service Edge (SASE) solution.

With SASE, Fowler Construction's workers now experience consistency in accessing critical files whether at their headquarters or the job site. They just turn on their device and it works, instantly securing their connection and syncing their files to keep projects on track.



Creating a security-first culture helps drive future growth

Following a wire fraud scare, Fowler Construction asked IT Haven to guide them to be a security-first business. Paul and his team immediately stepped in to implement security awareness training that they still conduct weekly to ensure every Fowler employee can spot the signs of email fraud. They also added additional Todyl modules, including Security Information & Event Management (SIEM) and Managed eXtended Detection & Response (MXDR) to provide additional peace of mind.

The end result? Fowler Construction has doubled the size of their company with plans to continue this growth and expand into the government contracting space.

2x

Fowler Construction doubled in size since turning to IT haven

2 TB

daily amount of data secured and instantly accessible through Todyl

1 hour

time it takes for IT Haven to fully onboard a new Fowler Construction employee

How IT Haven supported Fowler Construction's growth

Fowler Construction needed secure remote access

Fowler Construction first approached Paul and his team at IT Haven when they were a small firm just getting started. They had about 40 employees and didn't think much in terms of security, but they needed a way for their workers to connect to their domain network and securely access files from worksites.

IT Haven implemented SASE to deliver a frictionless, secure remote work experience

With IT Haven's deep experience in the construction industry, they immediately recognized that VPNs and Remote Desktop (RDP) solutions wouldn't cut it. By implementing Todyl's SASE, IT Haven was able to secure data at rest while creating file consistency across over 2 TB daily for Fowler Construction.

Tackling an attempted social engineering attack

While security wasn't top of mind for Fowler Construction initially, that quickly shifted when they almost fell victim to a social engineering scam. One day, their bank received a phone call from who they thought was Fowler and initiated a six-figure wire transfer to Hong Kong on their behalf. The bank was able to stop the transfer before it successfully went through, but in the wake of this incident, the company started to see a massive increase in phishing and business email compromise (BEC) attempts.

Guiding Fowler Construction's journey to be security-first

After experiencing the power of Todyl's SASE, Fowler Construction trusted Paul and his team even more. Leadership at Fowler asked Paul to implement security awareness trainings that they still conduct weekly to ensure every Fowler employee can spot the signs of email fraud. With the addition of MXDR, Paul and his team have significantly cut down ticket time as well, saving over a day's worth of work per month they used to spend on addressing Fowler's connectivity issues.

A security-first mindset supports future growth

Since they began working IT Haven, Fowler has more than doubled the size of their company with plans to continue this growth and expand into the government contracting space. Working with IT Haven to gain a more security-first mindset has led to other business opportunities as well: Fowler is now preparing to align with the Department of Defenses' Cybersecurity Maturity Model (CMMC), enabling them to expand into the government contracting space. It also helps them stand out from the competition when going after additional contracts.

About IT Haven

IT Haven is an MSP based out of Kennewick, WA with another office in Munhall, PA that handles all their clients IT needs so their businesses run safely, smoothly, and profitably. IT Haven focuses on building partnerships with their clients, staff, and community to provide a more responsive, knowledgeable, and personable level of service.



Learn more at Todyl.com